 Achieved the personal loan target and got rewards and certificates

 Worked Overtime to meet the business requirements.

 Having Met the Target Deadlines defined internally in both productivity and quality

Professional Achievements

my other team members

wheeler loan, credit card and other SA&CA of customers and assigning those leads to

 Canvasing ,Generating leads to my loany customers viz home loan, car loan, two

 Work closely with branch banking teams for new customer leads .

sales basis revenue slab

 To achieve Sales targets in terms of income generated across personal loan and cross

 Plan, execute and manage the integration of new policies/processes into the unit

 Ascertained KYC compliance for processing of application

 Scrutiny of loan applications and ascertaining eligibility as per guidelines

Credit Policy of the bank

 Underwriting of Proposals in LOS software and appraisal of Loans in conformity with

covering group Insurance policy to those personal loan product.

Performed: Sourcing and Underwriting of P-Segment loans [Personal loans] and

Acquisitionmanager-PersonalLoan-Sales

Key ResultAreas:

Location:Unit#1081

floor,prestigeterminus2,Oldairportexitroad,Bangalore,560017

st

Designation:Acquisitionmanager-PersonalLoan-Sales

Sept,2021- Present,

INDUSINDBANK

Organisational Experience

firm and therefore seek opportunity for self growth as well.

& fame to the organization I work for & also to myself. Dedicated to work for the growth of the

To work in an organization where in I can apply all the skills I have in order to get best name

Career objective

Mobile: XXX

Email : XXXkumarbabu18XXX

XXXKUMAR N

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 Sincere and committed to profession

 Potential ability to work hard and perform under pressure

 Well balanced and blended with high energy level and confidence

 Zeal to learn & work in a high pressure environment

 Quick Learner, Dedication and Commitment, flexible to change

Personal Highlights

 Knowledge of MS Word, MS Excel, PowerPoint, Outlook

 Self-Driven: Self-driven with a passion to excel in Personal and other loans Banking.

 Good Attitude: Good team worker and able to connect with staffs and customers.

Skills

2013

NEHRU KENNEDY HIGH SCHOOL BYRAKUR

X Std

59.68%

2015

GOVT PU COLLEGE

77.17%

XII Std /PUC

GOVT FIRST GRADE COLLEGE MULBAGAL

2018

B.com

74.21%

Bangalore

2020

62.05%

MFA

Central College Campus

obtained

Passing

Specialization

Board/University

Marks

of

%

Course

&

College/Institute &

Year

Academic Details

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Place: Bangalore

Date:

XXXKUMAR N

And belief.

I hereby declare that all the information above stated is true to the best of my knowledge

Byrakur (V&P)Mulbagal(T) Kolar (D) 563131

**Permanet Address**

YellammTemple Road HAL Bangalore 560017

No 11 1

Floor Paramahamsa Reddy Building Annasandra Palya

st

**Current Address**

Current Address & Permanet Address

•

B+ve

•

Blood Group

•

Mobile

+91-XXX

•

Languages Known

English, Kannada, Telugu

•

Marital Status

Unmarried

•

Gender

Male

•

Date of Birth

20/07/1997

Personal Details

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